

SCOTT J. JACKSON

Dallas-Fort Worth, TX – Open to Remote
scott@employscott.com | www.linkedin.com/in/sjjdev

Technology Executive | Former CTO

Enterprise Architecture • Data Platforms • SaaS

Built, scaled, and monetized a durable SaaS platform that powered 75%+ of revenue for a 200+ employee, \$25M law firm operating in a highly regulated industry.

Experience spans founder-led growth, enterprise architecture, cloud modernization, SaaS commercialization, and enterprise data platforms. Background includes platform monetization through merger, operational leadership, and rapid progression into senior enterprise technology leadership within a substantial mid-market organization.

Known for combining executive leadership, product mindset, and practical technical depth to build durable platforms aligned to growth and operational efficiency.

SELECTED EXECUTIVE IMPACT

- Commercialized proprietary SaaS platform supporting ~20,000 users and powering the majority of company revenue
 - Helped scale founder-led law firm to \$25M+ annual revenue and 200+ employees
 - Negotiated merger transaction monetizing SaaS platform through exclusive licensing structure
 - Influenced multi-million-dollar enterprise technology investment through architecture leadership, vendor strategies, and modernization initiatives
 - Led enterprise Azure migration improving performance ~50% with no increase in operating cost
 - Built enterprise data and analytics capabilities within a substantial mid-market organization
 - Reduced recurring technology spend through platform consolidation and vendor strategy
 - Led technology, security, and compliance operations within highly regulated banking and legal environments
-

CAREER SNAPSHOT

Premier Trailer Leasing - Senior Director, Data Architecture

Enterprise architecture, platform strategy, analytics, integrations, governance

Le-Vel Brands / Premier Trailer Leasing / Paycom

Enterprise data architecture, SaaS systems, cloud platforms, BI, SQL ecosystems

OneDemand - Founder & CTO

Commercialized SaaS platform; retained ownership of monetized IP

Jackson & Associates - Managing Partner & CTO

Helped scale law firm to \$25M+ revenue and 200+ employees across 3 locations in 2 states

EDUCATION & CREDENTIALS

University of Southern California

- BA, Economics, *Magna Cum Laude* (Trustee Scholar – Full-Ride, Merit-Based Academic Scholarship)
- JD, *Honors and High Honors*

Certified ScrumMaster, Scrum Alliance

Admitted: State Bar of California