

SCOTT J. JACKSON

Dallas-Fort Worth, TX – Open to Remote

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Technology Executive | Former CTO

Enterprise Architecture • Data Platforms • SaaS • AI Enabled Delivery

Built, scaled, and monetized a durable SaaS platform that powered 75%+ of revenue for a 200+ employee, \$25M law firm operating in a highly regulated industry.

Experience spans founder-led growth, enterprise architecture, cloud modernization, SaaS commercialization, enterprise data platforms, and responsible AI adoption within operational environments. Background includes platform monetization through merger, operational leadership, and rapid progression into senior enterprise technology leadership within a substantial mid-market organization.

Known for combining executive leadership, product mindset, and practical technical depth to build durable platforms aligned to growth, operational efficiency, and responsible technology adoption.

SELECTED EXECUTIVE IMPACT

- Commercialized proprietary SaaS platform supporting ~20,000 users and powering the majority of company revenue
 - Helped scale founder-led law firm to \$25M+ annual revenue and 200+ employees
 - Negotiated merger transaction monetizing SaaS platform through exclusive licensing structure
 - Influenced multi-million-dollar enterprise technology investment through architecture leadership, vendor strategies, and modernization initiatives
 - Led enterprise Azure migration improving performance ~50% with no increase in operating cost
 - Applied generative AI to accelerate SQL/PowerShell development and create functional application wireframes that improved cross-functional requirements alignment - with expert oversight retained across code quality, business logic, and implementation risk
 - Reduced recurring technology spend through platform consolidation and vendor strategy
 - Led technology, security, and compliance operations within highly regulated banking and legal environments
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CAREER SNAPSHOT

Premier Trailer Leasing - Senior Director, Data Architecture

Enterprise architecture, platform strategy, analytics, integrations, governance, AI enablement

Le-Vel Brands / Premier Trailer Leasing / Paycom

Enterprise data architecture, SaaS systems, cloud platforms, BI, SQL ecosystems

OneDemand - Founder & CTO

Commercialized SaaS platform; retained ownership of monetized IP

Jackson & Associates - Managing Partner & CTO

Helped scale law firm to \$25M+ revenue and 200+ employees across 3 locations in 2 states

EDUCATION & CREDENTIALS

University of Southern California

- BA, Economics, *Magna Cum Laude* (Trustee Scholar – Full-Ride, Merit-Based Academic Scholarship)
- JD, *Honors and High Honors*
- Admitted: State Bar of California | Certified ScrumMaster, Scrum Alliance